



Inter-American  
Development Bank



משרד הכלכלה  
Ministry of Economy



**Israel – LATAM Chamber of Commerce and MATIMOP are proud to invite you to the Seminar**

# **Partnering With the Inter-American Development Bank**

Industry House, 1<sup>st</sup> Floor, 29 HaMerod St., Tel Aviv  
October 8<sup>th</sup>, 09:00-13:00

<b>Lecture:</b>	<b>Procurement Policy and Procedures</b>
<b>Speaker:</b>	<b>Matias Bendersky</b>
<p>Matias Bendersky was named Chief of the Partnerships and Resource Mobilization Unit at the Inter-American Development Bank in March 2014. In that role, he is responsible for coordinating the mobilization of financial and non-financial resources and managing strategic partnerships with development actors in the public and private sectors, foundations, universities, and other multilateral organizations.</p> <p>Matias attained a J.D. from the University of Buenos Aires in Argentina, as well as a Master's in Business and Law from Northwestern University.</p>	
<b>Lecture:</b>	<b>Connect Americas – The best business tool in Latin America Trade related issues in Latin America</b>
<b>Speaker:</b>	<b>Fabrizio Operti</b>
<p>Fabrizio is Chief of the Trade and Investment Unit of the Integration and Trade Sector at the Inter-American Development Bank (IDB), where he supervises an operational team in charge of a large portfolio of international trade and foreign direct investment promotion loan and technical cooperation projects in Latin America and the Caribbean (LAC).</p> <p>Fabrizio is currently leading an IDB Group-wide team in the design and implementation of the <b>Connect Americas* business platform</b>.</p> <p>Fabrizio holds an MBA from Johns Hopkins' School of Business, a Master in Science in Foreign Service from Georgetown University's School of Foreign Service and Bachelor of Arts in International Political Economy from American University.</p>	
<b>Lecture:</b>	<b>The recently signed agreement between the IADB and MATIMOP Product Adaptation for LATAM Initiative New incentives and tools of the Chief Scientist</b>
<b>Speaker:</b>	<b>Michel Hivert</b>
<p>Michel is the Managing Director of MATIMOP - the Israeli Industry Center for R&amp;D, which coordinates industrial R&amp;D cooperation between Israel and the international hi-tech community. Mr. Hivert directs over 30 international cooperation agreements between Israel and foreign countries, including the matchmaking of industrial R&amp;D projects, negotiations, submission of projects for grants or soft loans from the Office of the Chief Scientist and reaching the final contract between the parties. Prior to joining MATIMOP,</p> <p>Mr. Hivert holds an Executive MBA (EMBA) in strategy studies from the Hebrew University of Jerusalem, and a B.Sc. in Electronic Engineering from the Ben-Gurion University, Israel.</p>	

Fee: 200NIS. No charge for Chamber members and MATIMOP guests.  
 Registration: Israel LATAM Chamber, 050-606-2000, gabriel@camaraisrael.org.il