



Economic and Trade Mission
Embassy of Israel in Vietnam

ISRAEL ENERGY SOLUTIONS DELEGATION TO VIETNAM
JUNE 20TH –23RD, 2016
TENTATIVE AGENDA

HANOI

Sunday, 19th June 2016

PM Arrival in Hanoi

Monday, 20th June 2016

Pre Conference Site Tour + Meetings

08:15 Briefing with **Head of Israel's Economic & Trade Mission** in Hanoi
9:30 – 10:30 Meeting with **Institute of Energy** <http://www.ievn.com.vn/>
Overview Vietnam's Energy Market

11:00 Round table discussion with **AMD Group** <http://amdgroup.vn/> - defining
prospective technology-transfer with its Asian Management & Development
Institute (AMDI)

12:00 Lunch on own

13:30 Meeting with World Bank and Energy Efficiency Department of Ministry of
Industry and Trade

15:30 Meeting with **Electricity Vietnam (EVN)**, Vietnam's national Electricity Company
<http://www.evn.com.vn/>

17:00 End day

Tuesday, 21st June 2016

"ISRAEL ENERGY SOLUTIONS CONFERENCE"

8:45 – 9:00 Registration
9:00 – 9:10 Opening Remark by **Head of Economic & Trade Mission**
9:10 – 9:20 Keynote presentation from public sector: "Creating Shared Value thru Renewable
Energy & Energy Efficiency Projects" – by General Directorate of Energy, MOIT
9:20 – 9:30 WB Presentation: "Funding Opportunities for Energy Efficiency & Renewable
Energy" – Success Stories via REDP projects in Vietnam.
9:30 – 10:30 Israeli Companies' Presentations



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10:30 – 11:00	Coffee Break
11:00	B2B Meetings
13:30 – 16:30	Individual meetings for Israeli companies
18:30	Depart for Ho Chi Minh City
20:30	Arrive in HCMC

Meetings with local stakeholders may include:

International Counterparts: WB, UNIDO, GEF

State involvement: MOIT, Institute of Energy, EVN and PMU for Renewable Projects – MOIT (renewables.gov.vn)

Local service Providers/Companies working in energy efficiency consultation/ technology transfer:

1. V-Power Investment & Development <http://v-power.vn/>
 Att.: Investor of energy projects: Nam Xe Hydro Power Project and Bao Loc Hydropower Plant
2. Vietnam Renewable Energy One Member Company Limited <http://revn.vn/>
 Att.: Investment, construction, operation and trading power projects (wind power, hydropower, light power, biomass)
3. The business RCEE Energy and Environment Joint-stock Company <http://www.rcee.org.vn/>
 Att.: Provide services in carbon trading (CDM), Energy efficiency, Energy management, renewable energy & climate change.
4. International Management Consultants Co., Ltd. <http://imcvietnam.com/>
 Att.: Energy management consultancy, energy audit
5. Bach Khoa Energy Conservation JSC. <http://eccbachkhoa.vn/>
 Att.: ECCBACHKHOA provides energy efficiency services and products to customers, included: energy audit, building and implementing energy management system, offering energy efficiency solutions and devices.
6. DKNEC Automatic Measurement Electrical Mechanical Company <http://dknec.com.vn/>
7. ATC Engineering Company <http://www.atcengineering.vn/vi>
8. Acetech – Member of AMD Group <http://amdgroup.vn/>

The principle of AMD Group is applying the modern science-technology and advanced management technology in order to produce the most creative, appropriate and effective products and services.



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HO CHI MINH CITY

Wednesday, 22nd June, 2016

08:00	Briefing Israel's Economic & Trade Mission in HCMC
08:30	<p>Depart for site visits in 2 parallel tracks:</p> <p>Option 1: Biomass Energy</p> <p>Depart for site visit Vietnam Brewery Factory in District 12, HCMC</p> <p>Successful role model of sustainable factory that utilizes the biomass for energy generation and CO2 reduction</p> <p>http://www.vbl.com.vn/en/brewery-tour/</p> <p>Factory tour + meeting the management board.</p> <p>Presentation about the factory's green technology and the future projects to optimize the process</p> <p>http://www.vir.com.vn/vbl-released-its-sustainability-report-2014.html</p> <p>Option 2: Textile factory</p> <p>a. Depart for Phong Phu, a leading company of Vietnam National Textile and Garment Group (Vinatex) - the company headquarters in District 9, HCMC</p> <p>http://www.phongphucorp.com/about/phong-phu-introduction.html</p> <p>The main areas of activity are textile, Phong Phu always create a strong foothold and enhance its position by unique products, quality, environmental friendliness, achieved international certification, pace with the general trend of the world textile industry. To be the main player that join TPP waves, the company is keen on the environmentally-friendly technology to optimize the process.</p> <p>b. Meeting with Vietnam Textile & Apparel Association (Southern rep.)</p> <p>http://www.vietnamtextile.org.vn/default_p1_1-1_2-2.html</p>
12:00	Lunch
13:30	"ISRAEL ENERGY SOLUTIONS CONFERENCE"
13:30 – 14:00	Registration
14:00-14:10	Opening Remark by Head of Economic & Trade Mission
14:10-14:20	International Finance Corporation – Green Technologies Consultant. Green Technology: Opportunities, Challenges & Financial Aspects of Green Technology Projects.



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14:20-14:30	Association of Environmental Industry of Southern Region Mr. Dang Quoc Toan – Executive Committee Member
14:30-15:30	Presentations by Israeli companies
15:30-16:00	Coffee break
16:00-17:30	B2B Meetings

Thursday, 23rd June, 2016

09:00 Meeting with the **Ho Chi Minh City Energy Conservation Center (HCMC ECC)**

An agency under the Department of Science & Technology of HCMC. This is a leading organization in energy efficiency and renewable energy all over the country.

<http://ecc-hcm.gov.vn/index.php/en/>

Meetings with local stakeholders may include:

International Counterparts: IFC, UBM

State Bodies: EVN – HCMC, southern representatives of MOIT, HCMC – Energy Conservation Center (HCMC-ECC).

Local service Providers/Companies working in energy efficiency consultation/ technology transfer:

1. *HCMC Urban- Civil Works Construction Investment Management Authority, People's Committee of HCMC – Biomass Energy Project*

2. *HCMC Urban Environment Company (Citenco) – Biomass Energy Management*

<http://www.citenco.com.vn/gioi-thieu/loi-gioi-thieu.html>

3. *IndoChina Capital – Renewable Resources Sector*

<http://indochinacapital.com/infrastructure>

4. *Southern Renewable Energy - Consultant and Equipment Supplier*

<http://sre-energy.com/home>

5. *Enertech Company - Distributor of electric motors, gear boxes, burners and biomass boilers*

<http://www.enertechvn.com/>

6. *Construction Investment Joint Stock Company N05 (Cic.5 Jsc) – Construction Contractor who has experience in building the energy facilities (hydropower factory, and heavy industries factories)*

<http://www.cic5.com.vn/#>



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7. *Toyo Vietnam Co., Ltd.* – EPC Contractor experiencing in building Biofuel factories
<http://vtown.vn/company/toyo-vietnam.html>
8. *Petrovietnam energy technology corporation*
<http://pveic.vn/index.php?m=aboutus&id=2>
9. *CPSE – Vietnam Petroleum Institute* – Research & Development Center for petroleum safety and environment
www.cpse.com.vn
10. *Hatech Company* – thermal energy experts (suppliers and consultant)
<http://escohatech.com/index.php?route=common/home>
11. *Green Energy Engineering&Trading Company (GEE)* - specializing in the development of automated technology in building and energy management, designing and transferring technology for the high automated system for buildings and factories, by experience and ability.
<http://gee.com.vn/lien-he.html>
12. *VES (Solar Box) Company.* – leading supplier and contractor of solar energy equipment.
<http://ves-vn.com/>
13. *Cong Ly company* - Pioneering wind power company and experts in waste-to-energy
<http://conglycm.com.vn/6/1/san-pham/dien.html>
14. *Enerteam Organization* – Renewable Energy Consultant
<http://www.enerteam.org/gioi-thieu-enerteam-277/gioi-thieu-enerteam-371.aspx>
15. *Asia Green Power JSC* – monitoring equipment for energy projects
<http://khoianhdg.en.forbuyers.com/about>
16. *Asia Petro* – developing new replacement for energy
<http://www.asiapetro.com.vn/>